



ABC AFRICA TRAVEL & TOURS

EAST AFRICA PROPOSAL (TANZANIA AND ZANZIBAR)

SPECIALLY PREPARED FOR

CLIENT

GROUP: 40 PARTICIPANTS + 2 STAFF

PROPOSED DATES: SEPTEMBER/OCTOBER 2013

DURATION: 6 NIGHTS / 7 DAYS

**2 nights – Arusha, Arusha Hotel
1 night – Ngorongoro, Ngorongoro Sopa Lodge
1 night – Serengeti, Serengeti Sopa Lodge
2 nights – Zanzibar, Neptune Pwani Beach Resort**



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PROPOSAL DOCUMENT:

1. Day to day itinerary
2. Pricing
3. Terms and conditions
4. The country of Tanzania / Zanzibar and weather chart

DAY TO DAY ITINERARY

DAY 1: ARRIVAL – DAR – KILIMANJARO - ARUSHA

- Arrive on morning flight at **Dar-Es-Salaam International Airport** and connect with a domestic flight to **Kilimanjaro International Airport**
- On arrival meet & assist by ABC Africa representative and transfer to **Arusha** (01 hour drive)
- Arrive **Arusha Hotel** and check in
The Arusha Hotel has been Arusha's centerpiece since 1894. Home to those travelling between the Cape and Cairo and further in these modern times. Its lengthy and vivid history stands as true today as it did over a hundred years ago. A real focal point since the last century, The Arusha Hotel provides elegant, refined accommodation that cleverly balances all that is modern and classic. Inside the high quality rooms, services and cuisine all come in surroundings that reflect its history, sophistication and charm. Outside the original lush and extensive tropical gardens give the hotel a calm relaxing atmosphere, an oasis in the center of Arusha town. After an extensive renovation and refurbishment program, The Arusha is now the leading, most renowned and historical hotel in Arusha town, making it the natural choice for visitors to Arusha, be it for business or adventure.
- Lunch under own arrangements
- Afternoon guided **Arusha City Walking Tour**



- Welcome dinner and overnight at **The Arusha Hotel**



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DAY 2: ARUSHA

- Breakfast at the hotel
- Transfer to **Marangu** for **Mount Kilimanjaro Day Hiking / Trekking** with picnic lunch at the bottom of the mountain
- Return transfer to **Arusha** in the afternoon
- Dinner and overnight at **The Arusha Hotel**

DAY 3: NGORONGORO CRATER NATIONAL PARK

- Breakfast at the hotel
- Bag pull and check out
- After breakfast drive to **Ngorongoro Crater National Park** (4 hours drive)

This is what has been compared to the Garden of Eden ± Ngorongoro Crater, an extinct collapsed volcano, rising 7,500 feet at the rim with the floor being 2,000 feet below. This is all that remains of a once-vast volcano that is a part of the Great Rift Valley, the longest continuous crack in the earth's crust. Ngorongoro's floor extends 102 square miles with alkaline Lake Magadi in the center. The crater is an island sanctuary, protected from the fluctuating weather conditions on the surrounding savanna. Stay on the crater's rim for superb views from your quarters, where glass doors open to furnished verandas with breathtaking panoramas of Ngorongoro. The "Big Five" are here: lion, elephant, rhino, leopard and buffalo, plus many of the plains herbivores, such as wildebeest, Thomson's gazelle, zebra and reedbuck, along with thousands of flamingo.

- Arrive **Ngorongoro Sopa Lodge** and check in
- Lunch at the lodge
- Afternoon **Ngorongoro Crater Tour**

Ngorongoro Sopa Lodge is located within the Conservation Area on the eastern rim of the Ngorongoro Crater, offering spectacular views down into the crater floor and of the sunsets over the western horizon. It is about 215 km from Arusha town. Accommodation: The Lodge has a total of 96 spacious rooms with en suite bathroom and private lounge, including 90 doubles, each with two queen sized beds, separate dressing area, and a glass fronted verandah offering a private view of the Crater; and 6 single rooms, all with a queen sized beds and glass fronted sliding doors. Other amenities include hairdryers, mini-bar and safe deposit box. Facilities & Services: The rondavel-shaped restaurant has a high roof with the ceiling resembling the inside of an umbrella, and large glass windows to view the crater. Other facilities include laundry, a swimming pool, conference facilities, business centre, curio / gift and telephone at reception.



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- Dinner and overnight at **Ngorongoro Sopa Lodge**

DAY 4: SERENGETI NATIONAL PARK

- Breakfast at the hotel
- Bag pull and check out
- After breakfast drive to **Serengeti National Park** (3 hours)

The name 'Serengeti' comes from the Maasai language and appropriately means an 'extended place'. The National Park is as big as Northern Ireland, but its ecosystem, which includes the Ngorongoro Conservation Area, the Maswa Game Reserve and the Maasai Mara Game reserve (in Kenya), is roughly the size of Kuwait. It lies between the shores of Lake Victoria in the west, Lake Eyasi in the south, and the Great Rift Valley to the east. As such it offers the most complex and least disturbed ecosystem on earth. A unique combination of diverse habitats enables it to support more than 30 species of large herbivores and nearly 500 species of birds. Its landscape, originally formed by volcanic activity, has been sculpted by the concerted action of wind, rain and sun. It now varies from open grass plains in the south, savanna with scattered acacia trees in the center, hilly, wooded grassland in north, to extensive woodland and black clay plains to the west. Small rivers, lakes and swamps are scattered throughout. Rising in the southeast, there are the great volcanic massifs and craters of the Ngorongoro Highlands

- Arrive **Serengeti Sopa Lodge** and check in
- Lunch at the lodge
- Afternoon **Safari Drive**

Serengeti Sopa Lodge is set in the Nyaruboro Hills, in the south western part of the park, overlooking the Serengeti plains, about 45 minutes drive to Seronera airstrip and 315km from Arusha town; it is one of the prime game viewing locations in the Serengeti. Accommodation: Serengeti Sopa has a total of 75 guest rooms including 69 tastefully furnished standard rooms all with 2 queen size beds, en suite bathrooms (shower), hairdryers, a private lounge with mini-bar, a balcony or verandah with uninterrupted views of the Serengeti. One room is suitable for the physically challenged.



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The lodge also features 5 double storey suites with a lounge area on the ground floor, and a bedroom upstairs with a king size bed on a raised wooden platform, a bathtub facing the plains and an outside open shower. Facilities & Services: The Lodge features an open dining area, spacious, airy and lots of light emanating from the floor to ceiling windows, allowing a magnificent view of the Serengeti plains. The bar area is strategically placed with an uninterrupted view of the Serengeti plains, and has a terrace with comfortable chairs. Other facilities include a swimming pool, gift shop, laundry, choir, hot air balloon safari (on offer), and a bureau de change.



- Dinner and overnight at **Serengeti Sopa Lodge**

DAY 5: SERENGETI NATIONAL PARK – ZANZIBAR

- Breakfast at the hotel
- Bag pull and check out
- Transfer to the airstrip for a scheduled flight to **Zanzibar** (01h25 min)
- Meet and assist on arrival and transfer to the **North East Coast**
- Arrive **Neptune Pwani Beach Resort** and check in

The flagship of the Neptune Group, Neptune Pwani Beach Resort & Spa, situated on the Eastern Coast of Zanzibar in Kiwengwa, is the latest addition to the Neptune Group's portfolio of hotels. It opened its doors early December 2006. This 5-star resort boasts 4 VIP suites and 150 deluxe rooms nestled on 30 acres of the most exquisite landscape on the coast and one of the most spectacular beaches in East Africa. The Resort has been decorated in a Swahili theme, using Zanzibar furnishings to give a style and comfort that are distinctly Zanzibar. The Resort offers a wide array of facilities including a spa and fully equipped conference centre with WIFI.

- Lunch at the hotel
- Afternoon at leisure on the beach (optional activities)



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- Overnight at **Neptune Pwani Beach Resort – all inclusive**

DAY 6: ZANZIBAR

- Breakfast at the hotel
- Morning spent at leisure on the beach (optional activities)
- Lunch at the hotel
- Afternoon at leisure on the beach (optional activities)
- Dinner and overnight at **Neptune Pwani Beach Resort – all inclusive**

DAY 7: ZANZIBAR – DAR – DEPARTURE

- Breakfast at the hotel
- Bag pull and check out (check out time is 10h00)
- Transfer to **Zanzibar Airport** for a scheduled flight to **Dar-Es-Salaam** (10 min), where, on arrival, you will be met by ABC Africa representative, who will assist you to connect to your departure flight

End of our services



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PROGRAMME AND PER PERSON PRICE:

Quotation valid from 01 September 2013 to 31 October 2013 for a minimum of 40 participants + 2 Staff (1 x Client staff and 1 x ABC Africa staff) and is the subject to availability:

15 DBL/TWIN Rooms (30 PAX); 10 SGL Rooms (10 PAX); 2 SGL Staff Rooms (2 PAX), price from:

1. Per person sharing in DBL/TWIN Room: USD 2,435.00 x 30 PAX = USD 73,050.00
2. Per person in SGL Room (at SGL Rate): USD 2,780.00 x 5 PAX = USD 13,900.00
3. Per person in SGL Room (at DBL Rate): USD 3,075.00 x 5 PAX = USD 15,375.00

NB: Please note hotels/lodges give up to a maximum of 5 singles on single room rate.

2 SGL Staff Rooms – free of charge on accommodation but to pay for any other optional services

ABC Africa Tour Director services incl. daily fees, meals and domestic/regional flights:

Daily fees (overland) USD 250.00 x 7 days = USD 1,750.00

Meal allowance: USD 80.00 x 7 days = USD 560.00

Domestic/Regional flights: USD 1,200.00 (estimate TBC)

PROGRAMME TOTAL: FROM USD 102,325.00

PER PERSON AVERAGE TOTAL (for 40 PAX): FROM USD 2,560.00

Prices include:

- Accommodation and meals as per the itinerary
- Ground transportation in a 4x4-safari vehicle (max. 6 window seats) with an English speaking driver/guide.
- Game drives as indicated
- Services of our representative at the airport

Prices do not include:

- Visas (currently US\$ 50 per person)
- Inoculations and personal insurance
- Optional activities and excursions
- Beverages unless stated otherwise
- Gratuities & tips
- Flying doctors medical cover of US\$ 35 per person
- Laundry and other personal expenses
- Mineral water of US\$ 1 per bottle



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Optional Services (can be added on request) - Prices in US Dollars (USD):

Tanzania excursions: minimum 12 pax

Ngorongoro Sopa Lodge

Bush lunch in the crater: per person	US\$ 60
BBQ lunch: per person	US\$ 35
BBQ dinner: per person	US\$ 45
Sundowner: per person	US\$ 35
Maasai village visit: per person	US\$ 55

Serengeti Sopa Lodge

Bush breakfast: per person	US\$ 45
Bush lunch: per person	US\$ 60
BBQ lunch: per person	US\$ 35
BBQ dinner: per person	US\$ 45
Bush dinner: per person	US\$ 65
Sundowner: per person	US\$ 35
Balloon safari: per person	US\$ 466

Zanzibar excursions: minimum 6 pax

Stonetown tour: per person	US\$ 50
Spice tour: per person	US\$ 35
Safari Blue: per person	US\$ 110
Jozani forest tour: per person	US\$ 50
Kizimkazi Dolphins tour: per person	US\$ 60
Prison Island tour: per person	US\$ 50
Sunset cruise: per person	US\$ 75



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ZANZIBAR EXCURSION DESCRIPTIONS

Stone Town - City tour & shopping (Half day)

This three & a half-hour tour commences with a visit to Zanzibar's colorful market. Alive with the buzz of locals bartering fresh vegetables and baskets of tropical fruit, amongst the heady smell of Jack fruit (and many other exotic fruits) we continue on to the site of the cathedral built in 1874. The cathedral signifies a potent time in Zanzibar's history and stands on the sight of a past slave market, its high altar standing on the exact site of the whipping post. Slavery was abolished in 1873 through a decree passed by the then current Sultan of Zanzibar. From here we visit the residence of the late Sultans of Zanzibar, 'Tip Tip House', the Old Fort, 'Peoples Palace' and the House of Wonders', full of intrigue and vivid history from a bygone era. The tour ends with a stroll through the narrow streets of the old stone town, the heart of Zanzibar's vivacious history with time for shopping. The tour could be in the morning or in the afternoon.



Spices (Half day)

Since the abolition of the slave trade, spices have been at the heart of Zanzibar enterprise. The sheer variety highlights the Islands strategic location as well as the depth of cultural interaction. Indeed no trip to Zanzibar could be considered complete without a visit to one of our carefully selected spice farms. This involves visiting the spices growing areas to see different spices and to learn their nature, uses and taste some of them right on the spot depending on the season. In addition it involves visits to the famous spices producing area where you can see medicinal, cosmetics, ornamental plants and herbs. Most of the interesting items are cloves, nut meg, rambutan, lipstick, iodine plant, lemon grass, vanilla, henna, shampoo plant etc.



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Our spice tour offers you the opportunity to indulge your senses with a kaleidoscope of smells, tastes and textures. From the punch of a chili to the refreshing succulence of green coconut flesh, we promise that this tour will awaken your senses. It also provides you with the unique opportunity to purchase these exclusive spices straight from the source. Finally you will visit the Kidichi Persian Baths that were built by the first Sultan of Zanzibar named Sultan Said bin Sultan in 1850 and Maruhubi Palace Ruins built by the third Sultan of Zanzibar named Sultan Said Baraghash Bin Said in 1880 which were built especially for housing 99 of his harem. Sensible shoes and hats are advisable. The tour could be in the morning or in the afternoon.



Safari Blue (Full day, lunch included)

The original and the best "Safari Blue" is a full day excursion using locally made traditional sailing dhows of between 8 to 10 meters in length. We currently operate 6 passenger-carrying dhows that are finished to the very highest standards and fitted with outboard engines, marine VHF radios, gas inflatable life jackets, sunshade, boarding ladder, waterproof bags and first aid kit. We also have public liability and marine insurance.

The excursion starts at the fishing village of Fumba, 30 minutes drive from Stone Town. Fumba is situated in the southwest corner of the island and is an ideal starting point to explore Menai Bay, designated a Conservation Area. The bay has a number of beautiful uninhabited islands and sandbanks and is frequented by humpback and bottlenose dolphins.



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On arrival at Fumba, clients are given a briefing on the day and a life jacket demo. We then board the dhows and set off to explore the bay and find the dolphins. We are lucky enough to see dolphins on at least 85% of our trips. Later in the morning we stop on a sandbank where we set up sunshades and fit the clients with snorkeling equipment. We have a large range of sizes and good quality equipment. Guides, who can safely lead the snorkeling session and show points of interest, accompany the clients. For beginners or those who are not confident swimmers, we have inflatable snorkeling vests and our guides can give tuition.

After snorkeling we offer fresh green coconuts before we move to a desert island for lunch. During the morning our catering boat has gone on ahead to prepare lunch, which is served on teak picnic tables set up beneath the shade of some tamarind trees.

Lunch is a traditional Zanzibar meal and includes a selection of grilled fish, slipper lobster, squid, and rice, tamarind and coriander sauces. A gastronomic fruit tasting follows with a selection of between 10 to 15 different tropical fruits. Cold drinks are available throughout the day and include mineral water, sodas and beer. Coffee and Amarula liqueur are also served after lunch. Toilets are available on the island.

When the tide allows we visit a beautiful mangrove lagoon where it is possible to swim through the mangrove forest. We return to Fumba by sail and arrive back at 6 p.m. in time to see the colorful African sunset.





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Jozani Forest (Half Day)

After transfer you proceed to Jozani Forest, the largest conservation area in Zanzibar and the only remaining natural mangrove forest on the island, the Jozani Chwaka Bay Conservation Area is renowned for its hairy ape residents, the Red Columbus Monkey. Endemic to Zanzibar, visitors come from far and wide to view the highly endangered Red Columbus Monkey, now numbering only 1500. Due to large-scale cultivation, firewood collection, harvesting building materials and charcoal and lime making, Zanzibar's forests have been largely depleted, making the Jozani Chwaka Bay conservation area a significant natural landscape. Nature lovers can walk through the 100 different towering tree species and marvel at the rich variety of birdlife and other small wildlife that inhabit the cool woodland area. The tour could be in the morning or in the afternoon.



Kizimkazi Dolphin (Half Day)

After an early transfer to Kizimkazi in Menai Bay, visitors board a local "dhow" and head off in search of the dolphins. An outboard engine is used for the excursion.

Situated on the southern point of the island, Kizimkazi fishing village is home to several schools of bottle-nosed dolphins and Humpback dolphins, which can often be sighted following a short boat trip from the village. If you are lucky, you may be able to swim and play friendly with the dolphins at close range, which can be a very rewarding experience.

We advise clients to bring waterproof shoes for boarding the dhows and to bring towels, sunscreen and a spare T-shirt for snorkeling.



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Prison Island (Half Day)

Prison Island is one of the nearest islands from Stone Town, just 20 minutes by boat. It is also known as Changuu Island. There are many trees and plants on this island and it is a delight to walk safely and unhindered through the dappled shadows. Birds a bound and bird watchers will find plenty of species to delight them. Its original use was as a prison and later it was taken over to be used as quarantine station by the British Army. Another prison was then built but never used. Today prison Island is a pleasant destination for a day trip. It has some excellent coral formations just offshore providing a good opportunity for snorkeling. Another main attraction is the giant tortoises which are over 100 years old. These tortoises are only found on this island. Not indigenous to continental Africa, the original tortoises were brought from Aldabra in the Seychelles in an effort to extend the tortoise conservation efforts. Aldabra is famous for harboring endemic and rare marine life species, and along with the Galapagos Islands, is one of the worlds few places where giant tortoises exist. Some of the tortoises at Prison Island were rescued from poachers who were intercepted on their way from Aldabra to other parts of the world, where they would sell the animals to private collectors or zoos. These giant tortoises have been living in the Indian Ocean Islands for over 100 million years, but their numbers have fallen to such critically low levels that they are now classified as endangered. The adult tortoises of Prison Island are already producing the next generations, and the future is looking good for the continued survival of this ancient reptile. We advise clients to bring waterproof shoes for boarding the dhows and to bring towels, sunscreen and a spare T-shirt for snorkeling.



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Sunset Dhow Cruise (2Hrs)

The tour starts late in the afternoon in Stone Town where you take a ride in one of our traditional sailing boat of the type used for centuries for carrying cargo between Zanzibar and the Arabian Gulf. The boat ride will give you an insight into the real Zanzibar. Our boats are equipped with safety equipment, sunshade, snorkelling equipment and boarding ladder. Sit back and relax, enjoy the Zanzibar breezes and crystal clear turquoise waters while sipping a drink accompanied with bites/snacks

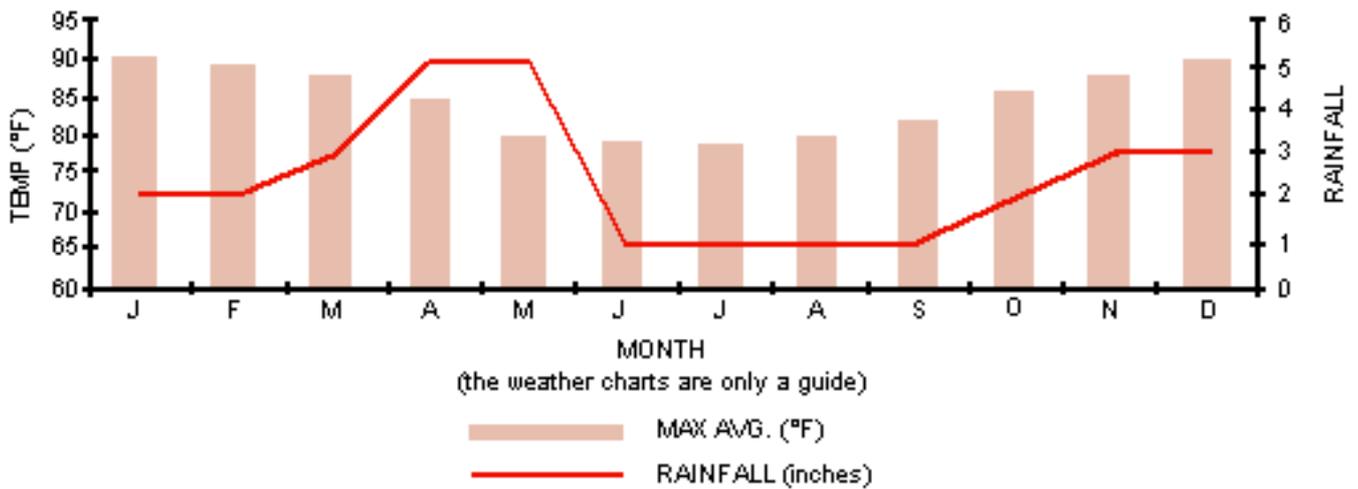




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WEATHER CHARTS

TANZANIA



ZANZIBAR

